

## **PHILIPPINES**

### **Globe Telecom**

*(Philippines)*

#### **Contact Information**

<http://www.globe.com.ph>

Tel: +632-730-2000 / +632-730-3251 / +632-730-2628

Globe Telecom  
5th Floor, Globe Telecom Plaza 1  
Pioneer corner Madison Streets  
1552 Mandaluyong City  
Philippines

#### **Owner(s)**

Asiacom (54.5%, 100% of preferred shares) | Ayala Corporation (13.9% overall, 30.5% common shares) | SingTel (21.5% overall, 47.3% common shares) (<http://home.singtel.com>)

#### **Management Team**

Jaime Augusto Zobel de Ayala - Chairman  
Ernest L. Cu - President and Chief Executive Officer  
Ferdinand M. de la Cruz - Head of Consumer Wireless Business Group  
Rebecca V. Eclipse - Head of Office of Strategy Management  
Rodell A. Garcia - Chief Technical Officer  
Gil B. Genio - Head of Business CFU and President of Innove Communications, Inc.  
Ma. Caridad D. Gonzales - Corporate Secretary and Head of Corporate Regulatory and Affairs Group  
Delfin C. Gonzalez, Jr. - Chief Financial Officer  
Susan Rivera-Manalo - Head of Human Resources  
Catherine Hufana-Ang - Head of Internal Audit  
Carmencita T. Orlina - Head of Consumer Broadband Business Group  
Greg L. Romero - Chief Information Officer

#### **Network Technology**

GSM 900/1800 launched October 1994  
GPRS active  
EDGE launched July 2004  
UMTS 2100 launched January 2006, UMTS launched May 2006  
HSDPA launched May 2006  
HSUPA expected September 2008

#### **Subscriber Data**

Q108 Total Subscribers - 21274000  
Q208 Total Subscribers - 22738000  
Q308 Total Subscribers - 23749000  
Q408 Total Subscribers - 24702000

Market Share as of Q408: 36.29%  
Market Position as of Q408: 2